PRAGMATICS AND CHARACTER LANGUAGE BUILDING¹

JUMANTO, Ph.D.²

ilhamj_wp2@yahoo.com

Faculty of Languages and Culture University of 17 August 1945 Semarang, Central Java, Indonesia

Abstract

This opinion paper is about how to build a character language through pragmatics. The main aspects of pragmatics are briefly introduced and then elaborated as building-blocks for building a character language. The building blocks are: (1) elaboration of meaning and form strategies, (2) distant language and close language strategies, (3) politeness and camaraderie strategies, (4) object language and metalanguage strategies. The character language building through pragmatics is a verbal social project carried out in 6 phases: (1) interaction phase, (2) teaching-and-learning process phase, (3) evaluation phase, (4) re-evaluation phase, (5) verification phase, (6) selection phase. Upon the completion of a character language building, a competent speaker is well-equipped for using language in a particular situation that may call.

Key Words: pragmatics, meaning, verbal interaction, social distance, politeness, object language, metalanguage, character language

¹Presented in the plenary session of **the 58th TEFLIN International Conference** on Language Teaching and Character Building, on 3 – 5 November 2011, at IKIP PGRI Semarang, Central Java, Indonesia.

²Jumanto, born in Pati, Central Java, Indonesia, 1968. **Drs.** in English Language Teaching from IKIP Semarang, 1992, **M.Ed.** in English Language Teaching from IKIP Jakarta, 1997, and **Ph.D.** in Linguistics (Pragmatics) from University of Indonesia, 2006. A teacher of English Language and of Linguistics, graduate and postgraduate studies, since 1992. Residence in Semarang, Central Java, Indonesia.

INTRODUCTION CHARACTER LANGUAGE AND DIGLOSSIC SITUATION

A character language is a language with a character. The word character refers to three contents: (1) ability, (2) qualities, (3) validity (CALD, 2008). A character language thus is able to function as a means of communication, has qualities with which the language is different from the others, and is effective in a correct formality.

A character language should function as a means of communication, i.e. human communication, interpersonal social. In an interpersonal communication, a character language should consider the speakers, the values and idiosyncrasies they believe in and hold, and their background knowledge as well. This is an interpersonal context. A character language should also involve the social values and norms, and other social aspects the speakers elaborate in their verbal interactions. This is a social context. Thus, to be able able to function as a means of communication, a character language should consider the interpersonal context and the social context of the speakers involved in verbal interactions. This is the first content: ability.

The second content of a character language is qualities. Qualities in this case may refer to everything special which distinguishes a particular language from the others. Thus, a language with a character is then a language distinguishable from the other languages. In this sense, a character language is unique despite some universal aspects of languages in the world. Here, we can say that a character language has an identity.

The third content of a character language is validity. Validity in this case

may refer to effectivity in the correct formality (OALD, 2006). Formality refers to high or strict attention to rules, forms, and convention. Informality then does the reverse. In this light, a character language should have formal forms and informal forms. Formal forms are high forms (or of high variety) and informal forms are low forms (or of low variety).

High and low varieties of language usually exist in every speech society, as they meet the demands of verbal interactions of the members. Here, we are speaking of a diglossic situation. A diglossic situation in a speech society is a situation where people usually speak two varieties or variants of their language, i.e. high language and low language, or for more ease to say, formal language and informal language.

From the accounts above, we can finally sum up here that a character language is a language which can function as a means of communication in a diglossic situation, i.e. either in formal situations or in informal situations.

Is English a character language? Is Indonesian a character language? What is a character language to do with pragmatics? What is pragmatics to do with a character language? How do we build a character language through pragmatics? These are questions to deal with in this paper.

DISCUSSIONS 1. PRAGMATICS

Pragmatics as interaction of meanings

Pragmatic linguistics or linguistic pragmatics or, for short, pragmatics is not merely talking about locution, illocution, or perlocution. It inevitably is. A speech is an act with the three

meanings, i.e. locutionary, illocutionary, perlocutionary meanings. pragmatics, this each meaning can be a force, an illocutionary or a pragmatic force. We are speaking and doing something at the same time, or to be more pragmatically specific: we do the act of saying something, implying something, and affecting someone at the same time. In the context that a speaker is talking to a cold wall or even a beautiful statue, or is speaking alone (soliloguy), we miss the perlocution. This is what Austin has elaborated in his grand theory of speech acts How to Do Things with Words (1957). Austin's elaboration of speech acts theory is, in the writer's opinion, in line with Malinowski's argument that language is a mode of action (1923).

Pragmatics is of human interactions every day (pragmeme = a human act; Mey, 2001). Pragmatics is about interaction of meanings (Thomas, 1996; Jumanto, 2011). Though the search of meaning has long been done since de Saussure and Peirce in the early 1900. Bühler (1918),Malinowski (1923), and Morris (1933), it has been interrupted by the search of form since Bloomfield (1930), Fries (1940), and Chomsky (1950). The search of meaning was then revived by Austin (1957) with his speech acts theory and then advocated by Searle (1965).

Pragmatics is the study of language use within context. Language use or spoken/written communication is a discourse (Richards, 1985; Mey, 2001; CoBuild, 2003; Jumanto, 2011). Utterances are the concrete forms of language use which we analyze as text. The analysis of pragmatics is then basically a discourse analysis on text within context (cf. Schiffrin, 1994; Mey, 2001; Jumanto, 2011). Pragmatics is

thus the study of meaning on using language in communication between the speaker and the hearer, within context, i.e. linguistic context and context of situation, in a particular speech society (Jumanto, 2011).

Pragmatics regards communication interaction as of meanings, not interaction of forms. However, form or text is important as the vehicle of meaning. Without the text, language or communication or discourse never happens, as there is nothing to be perceived or there is no text (cf. Jumanto, 2011).

The meaning (explicature or implicature) interacted in pragmatics is later developing or is open to probable elaboration by the speaker into the so-called *ideology* and then the *myth*. Here, the vehicles of meaning are not only an utterance or a speech act (or an *idio*text), but also an *ideo*text (a text bearing an ideology of a particular societal group or a political party) and a *socio*text (a text bearing an ideology of a particular society) (cf. Jumanto, 2010; 2011).

How does pragmatics deal with form to find out meaning, as the form is the vehicle of meaning? To come to this answer, let us observe the account below.

A. Form in Pragmatics

Forms of utterance in pragmatics can be observed in three dichotomy types: (1) formal-informal, (2) direct-indirect, and (3) literal-non literal (Jumanto, 2011). Formal utterances have more complete, longer forms, and are in a good order. Informal utterances have incomplete, shorter forms, and are not in a good order, and sometimes *cut-down*, *reversed-up*, and *changed* in favor of the speaker.

Direct utterances the utterances whose meanings can be soon interpreted directly from parts of the utterances, i.e. the meanings based on linguistic context (cohesive meanings). This meaning is called explicature in pragmatics. The opposite of this is called implicature. **Implicatures** are meanings of indirect utterances, i.e. the meanings based on context of situation (coherent meanings). To come to an implicature of an indirect utterance, a hearer usually thinks a bit longer than he does to an explicature of a direct utterance.

Similar to direct and indirect utterances are literal and non-literal utterances. Literal utterances are the utterances in their usual and obvious sense. The opposite is non-literal or figurative utterances. Non-literal utterances use allegories and metaphors. Allegories are stories, paintings, or descriptions of ideas such as anger, patience, purity, and truth by symbols of with persons those characters. Metaphors are imaginative ways to describe something by referring to something else with the characteristics or qualities. A metaphoric language is thus the language with no usual or literal meaning but the language which describes something by images or symbols. Direct and literal utterances include banter, while indirect and nonliteral utterances involve irony and hedges (cf. Leech, 1983; Jumanto, 2011).

How do forms of utterance affect the meanings in pragmatics? Let us talk about distant language and close language in the next account.

Distant Language and Close Language

Distant language and close language here refer to and derive from the notion *social distance*. Social distance is the physical as well as psychological distance between the speaker and the hearer. Social distance is not *distant* nor *close*. It is a flexible concept of relative relationship between the speakers. Social distance is assumed to be *zero* when the speaker is talking to themselves.

From this context, pragmatics regards a diglossic situation of a speech society as having two variants of language, i.e. distant language and close language. Distant language refers to formal. indirect. and non-literal utterances, while close language refers to informal, direct, and literal utterances. As referring to formal, indirect, and nonliteral utterances, distant language is usually carefully elaborated and uses safe and common topics. Meanwhile, as referring to informal, direct, and literal utterances, close language usually involves contractions, slangs, reverseups, changes, taboos, swearings, fwords, and uses any topics, personal and private. The speaker tends to use distant language to the hearers with power factor (superiors); on the other hand, the speaker tends to use close language to the hearers with solidarity factor (close hearers).³

What are distant language and close language to do with politeness? Please watch our manners and read the following account carefully.

Politeness and Camaraderie

Apart from various theories of politeness (Leech, 1983; Brown and

³Types of hearer can be further seen in Brown and Gilman (1968) or Brown and Gilman in Jumanto (2011).

Levinson, 1987; Fraser, 1990; Spencer-Oatey, 1992; Lakoff, 1990; Fraser and Nolen, 1981; Yueguo Gu. 1990; Ide 1989; Blum-Kulka, 1992; Arndt and Janney, 1985a; Watts, 1989a; Thomas, 1996: Hipotesis Pollyanna), Jumanto (2011) is trying to define what politeness is. Jumanto (2011) proposed a theory of politeness among Javanese speakers, advocating the theory of Gunarwan (2001). Many of the politeness theories above are the results of violating Grice's Cooperative Principles (1967, 1975), though some proposed a new atmosphere. However, none has proposed a working definition of politeness. Jumanto (2011) covered this gap with a definition that politeness is everything good that has been uttered as well as acted by the speaker to the hearer within a particular context, to maintain their interpersonal face as well as their social face (2011: 134).

The notion of *face* in politeness has come into high attention and importance since it was borrowed by Brown and Levinson (1987) from Goffman (1959, 1967). In Goffman's grand theory, everyone in interaction has two faces, positive face and negative face. Face refers to the will, intention, and other associations of ideas and values in the self of the speaker. In short, positive face refers to appreciation of the speaker's self and negative face refers to no depreciation of the speaker's self. The elaboration of face by Brown and Levinson has resulted in face management for two major politeness strategies, positive politeness strategies (which refer to positive face) and negative politeness strategies (which refer to negative face).

Under the light of this face management theory, Jumanto (2011) argues that the politeness theories in

verbal interactions fall into or lead to two major poles, i.e. one is directed to distancing politeness and the other is politeness. directed to closeness Distancing politeness refers Goffman's negative face (1959), Brown and Levinson's *negative* politeness strategies (1987), Renkema's respect politeness (1993),and Jumanto's politeness (2008; 2011). Closeness politeness, on the other hand, refers to Goffman's positive face (1959), Brown Levinson's positive politeness strategies (1987), Renkema's solidarity politeness (1993),and Jumanto's friendship or camaraderie (2008: 2011). tendency been has strengthened and highlighted by the results of Jumanto's research on phatic communication among English native *speakers* (2006).

From the accounts above, with high gratitude to the former theorists and researchers, we can see clearly that distancing politeness and closeness politeness are in line with distant language and close language the writer has just proposed above. Here, so far so good, we can sum up that distant language brings politeness, and close brings friendship language camaraderie. Distant language and close politeness language to show camaraderie finally meet the demand of language as a means of communication, i.e. a real-life everyday use of language in all situations or pragmatic use of language in a diglossic situation.

A BIG QUESTION is rising here: HOW DOES PRAGMATICS BUILD A CHARACTER LANGUAGE? Please wait a minute and be patient. We still have to deal with object language and metalanguage below.

Object Language and Metalanguage

The subtitle above of the two levels of language has long been advocated by de Saussurians and Peircians since early 1900. Indeed, as grand theorists of the states of the linguistic arts, their influences have persisted in linguistic areas to date. The first level of language function is called object language. This level is also noted as denotative level, which is the usual and obvious sense of language, based on some convention, which is objective. In this level, language is seen as an object (object language). The word RAT in this level, for example, refers to an animal, i.e. a four-footed mammal of the rodent family.

The second level of language is called metalanguage. This level is also noted as connotative level, which is the level of additional meaning to give an image or imagination based on some convention, which is subjective. This metalanguage level is metaphorical. A metaphor, as mentioned above, is an imaginative way to describe something by referring to something else with the similar characteristics or qualities. The word RAT in this level, for example, may be used to describe a person who breaks or deserts the duty. In this similar context, for another example, the word HEART as object language is the center of blood circulation in the human body, but the word HEART as metalanguage may refer to somebody the speaker is in love with.

Object language and metalanguage, the writer argues, exist in every living language in this world, the two levels of which serve human language as a means of communication, within interpersonal or social context.

Now we are coming to the discussions of *pragmatics and character language building* below.

2. PRAGMATICS AND CHARACTER LANGUAGE BUILDING

The building of a character language through pragmatics means applying the aspects of pragmatics discussed above in verbal interactions so that distant language and close language are learned, internalized, personalized, and socialized or practised in everyday life, in a diglossic situation. Many parties are involved in this verbal social project: parents, teachers, communities, societies, and the authorities: the school managers, the local government, and the national government. Pragmatics applied in this character language building in a context as if a native speaker is trying to acquire their language.

The aspects of pragmatics to be applied are projected in 4 (four) (1) elaboration of strategies, i.e. meaning and form strategies, (2) distant language and close language strategies, politeness and camaraderie strategies, (4) object language and metalanguage strategies. The 4 (four) strategies are building blocks of a character language building, developing steps of which are 6 phases of the verbal social project as follows:

(1) Interaction phase

In this early phase, elaboration of meaning is more important than elaboration of form. Close language strategies should also be more emphasized in the daily experience than distant language strategies, and

therefore, camaraderie strategies are more elaborated. As the learning speaker just starts building their character language, object language and metalanguage should be experienced in a 75:25 ratio of probabilities. The parties to help encouraging this phase are parents and close communities.

(2) Teaching-and-learning process phase

This phase is done at school, i.e. the teaching-and-learning phase. In this elaborations of meaning and form strategies, distant language and close language strategies, politeness and camaraderie strategies, and language and metalanguage strategies are equally experienced by the learning speaker of a character language. The speaker should experience an equal 50:50 ratio of probabilities encouraged by their character language teacher. The parties most responsible for helping encouraging this phase are teachers, and all the authorities, parents, close and distant communities, and societies.

(3) Evaluation phase

This phase is also done at school, i.e. the evaluation phase. The evaluation phase here is of formal and structured evaluation processes: progress, midterm, and final-term evaluations. The elaborations of meaning and form strategies, distant language and close language strategies, politeness camaraderie strategies, and object language and metalanguage strategies are equally evaluated by the teacher teaching a character language. The teacher should evaluate an equal 50:50 ratio of probabilities of character language material having learned by the learning speaker. Written reports are given upon the evaluation processes. The

parties most responsible for helping encouraging this phase are teachers, and all the authorities.

(4) Re-evaluation phase

This phase is also done at school, i.e. the re-evaluation phase. The reevaluation phase here is an informal and unstructured evaluation atmosphere: in fun classrooms, in the school doorways, in sudden encounters between the teacher and the learning speaker, in the school yard, and in other school spaces at relaxed situations. The teacher should verify on the learning speaker's verbal performance on their character language in indirect and relaxed manners: whether the verbal performance is appropriate or not yet. When doing so, the teacher should minimize the threat to the learning speaker. Compliments discussions are given upon the learning speaker's verbal performance. parties most responsible for helping encouraging this phase are teachers, and all the authorities.

(5) Verification phase

This phase is done everywhere, i.e. the verification phase. This phase is to strengthen the re-evaluation phase at school. The verification phase should be done everywhere by the character language competent speakers upon the verbal performance of the learning speakers. Thus, every competent speaker is responsible for encouraging the learning speaker to complete their character language building. This phase is also done in an informal and unstructured atmosphere everywhere in the country. The verification should also be done in indirect and relaxed manners. Compliments and discussions should

also be given upon the learning speaker's verbal performance. All the parties are most responsible for encouraging this phase.

(6) Selection phase

This is the final phase of the character language building project, i.e. the selection phase. This phase is for the speaker to apply the character language they have just completed learning, in a particular situation that may call. The speaker are now smart enough in using the language pragmatically, as they have equipped themselves with all strategies required for using a character language in a diglossic situation. The competent speaker may now select to use either distant language or close language, i.e. either formal utterances, indirect utterances, and non-literal utterances in the formal situations, or informal utterances, direct utterances, and literal utterances in the informal situations. In this final phase, all parties as well as members of the speech society are responsible for encouraging one another in using and maintaining the character language.

CLOSING

Pragmatics and character language building discussed in this paper is a verbal social project. A social project here implies that the whole speech society is invited as well as involved in the project: parents, teachers, communities, societies, and the authorities: the school managers, the local government, and the national government.

This verbal social project is costly but is not impossible to carry out. The four pragmatic strategies elaborated

as the building blocks of character language building are worth applying in the efforts to equip *the state children of tomorrow* with a character language for the future of a character nation.

A character language is inevitably important as part of character nation building. In this light, pragmatics serves to character nation building in the scope of verbal performances of a competent character speaker. A competent character speaker is a good speaker who in time will probably be a good character leader in a particular country.

BIBLIOGRAPHY

Abercrombie, D. 1998. 'Phatic Communion', in Jacob L. Mey (ed) *The Concise*

Encyclopedia of Pragmatics.
Amsterdam: Elsevier Science Ltd., pp. 672-673.

Allan, K. 1986. *Linguistic Meaning*, vol. 2. London: Routledge and Kegan Paul.

Allan, K. 1998. 'Speech Act Hierarchy: Locutions, Illocutions, and Perlocutions',

In Jacob L. Mey (ed) *The Concise Encyclopedia of Pragmatics*.

Amsterdam: Elsevier Science Ltd., pp. 944-946.

Allen, J.P.B. 1978. 'New developments in curriculum: the notional and the structural

syllabus', the TEAL Conference, Vancouver, March 1978.

Allen, J.P.B. and H.G. Widdowson. 1974. 'Teaching the communicative use of English',

International Review of Applied Linguistics 12: 1, pp. 1-12.

Ammon, U. 1998. 'International Languages', in Jacob L. Mey (ed)

The Concise Encyclopedia of Pragmatics. Amsterdam: Elsevier Science Ltd.,

pp. 395-401.

Arndt, Horst dan R.W. Janney. 1985a. 'Politeness Revisited: Cross-Modal Supportive

Strategies', International Review of Applied Linguistics in Language Teaching 23/4: 281-300.

Austin, J.L. 1962. How To Do Things With Words. Oxford: Oxford University Press. Axtell, Roger E. 1995. Do's and Taboos of Using English around the World.

New York: John Wiley & Sons, Inc. Bach, K. and R.M. Harnish. 1977. Linguistic Communication and Speech Acts. Cambridge, MA.: MIT Press.

Baugh, Albert C. and Thomas Cable. 1993. *A History of the English Language*

(Fourth Edition). Englewood Cliff, N.J.: Prentice-Hall Inc.

Beaugrande, R.A. de. 1980. *Text, Discourse, and Process: Toward a Multidisciplinary*

Science of Texts. London: Longman. Brown, Penelope and Stephen C. Levinson. 1987. Politeness: Some Universals in

Language Usage. New York: Cambridge University Press.

Brown, Roger and Albert Gilman. 1968. The Pronouns of Power and Solidarity,

dalam Joshua A. Fishman (ed) Readings in the Sociology of Language.

The Hague: Mouton & Co. N.V. Publishers, pp. 252–275.

Blum-Kulka, Shoshana. 1992. 'The metapragmatics of Politeness in Israeli Society',

in Richard Watts, S. Ide, K. Ehlich (eds.) *Politeness in Language: Studies*

in its History, Theory, and Practice. Berlin: Mouton de Gruyter.

Bühler, Karl. (1918) 1990. Theory of Language: The Representational Function of Language

(translated by Donald Fraser Goodwin). Amsterdam: John Benjamins Publishing Co.

CALD (Cambridge Advanced Learner's Dictionary), Cambridge University Press,

Cambridge, 2008.

Campbell, R. and R. Wales. 1970. 'The study of language acquisition', dalam J. Lyons

(ed.), *New Horizons in Linguistics*. Harmondsworth: Penguin.

Canale, Michael and Merrill Swain. 1980. 'Approaches to communicative competence',

occasional papers no. 14, Seameo Regional Language Centre, Singapore.

Candlin, C.N. (ed.). 1975. *The Communicative Teaching of English.* London: Longman.

Candlin, C.N. 1978. 'Discoursal patterning and the equalizing of integrative opportunity',

the Conference on English as an International and Intranational Language,

the East-West Center, Hawaii, April 978.

Carter, Ronald et al. 1997. Working with Texts: A core book for language analysis.

London: Routledge.

Chaika, Elaine. 1982. *Language: The Social Mirror*. Rowley, Mass.: Newbury House Publishers, Inc.

Chomsky, N. 1965. *Aspects of the Theory of Syntax*. Cambridge, Mass.: MIT Press.

Cook, Guy. 1989. *Discourse*. Oxford: Oxford University Press.

Cook, Guy. 1992. *The Discourse of Advertising*. London: Routledge.

Coulmas, Florian. 2003. 'Sociolinguistics', in Mark Aronoff dan Janie Rees-Miller

(ed.), *The Handbook of Linguistics*. Oxford: Blackwell Publishing Ltd.

Coupland, Justine (ed.). 2000. *Small Talk*. Harlow, England: Pearson Education Limited.

Crystal, D. 1992. *Introducing Linguistics*. London: Penguin.

de Saussure, Ferdinand. (1916) (1973) 1988. *Pengantar linguistik Umum* (translation

by Rahayu S. Hidayat). Yogyakarta: Gadjah Mada University Press.

Eastman, Carol M. 1975. Aspects of Language and Culture. San Francisco: Chandler &

Sharp Publishers, Inc.

Eelen, Gino. 2001. A Critique of Politeness Theories. Manchester, U.K.:

St. Jerome Publishing.

Fairclough, Norman. 1989. Language and Power. London: Longman.

Firth, J.R. 1968. Selected Papers of J.R. Firth 1952-1959, F.R. Palmer (ed.). London: Longman.

Fisher, B. Aubrey and Katherine L. Adams. (1987) 1994. *Interpersonal Communication:*

Pragmatics of Human Relationships (second edition). New York: McGraw-Hill, Inc.

Fraser, Bruce and William Nolen. 1981. 'The Association of Deference with Linguistic

Form', International Journal of the Sociology of Language 27:93-109.

Goffman, E. 1959. The Presentation of Self in Everyday Life. New York: Anchor Books. Goffman, E. 1967. Interaction Ritual: Essays on Face to Face Behavior. New York:

Anchor Books.

Grice, H. Paul. (1967) 1975. Logic and Conversation, dalam Peter Cole and Jerry Morgan (eds),

Syntax and Semantics, vol. 3: Speech Acts. New York: Academic Press. Gunarwan, Asim, 2001, 'Implicatures of Linguistic Codes Selection in some dialogues

of *Ludruk*', in Bambang Kaswanti Purwo (ed), PELLBA 14, Jakarta: Kanisius. Gu, Yueguo. 1990. 'Politeness Phenomena in Modern Chinese', *Journal of Pragmatics* 14:237-257.

Guendouzi, J. 1998. 'Negotiating socialized gender identity in woman's time-out talk',

Unpublished PhD thesis. University of Wales, Cardiff.

Halliday, M. A. K. 1970. 'Language structure and language function', dalam J. Lyons

(ed.), *New Horizons in Linguistics*. Harmondsworth: Penguin.

Halliday, M. A. K. 1978. *Explorations in the Functions of Language*. London: Edward Arnold.

Halliday, M. A. K. 1978. *Language as Sosial Semiotic*. London: Edward Arnold. Halliday, M.A.K. and Ruqaiya Hasan. 1976. *Cohesion in English*. London: Longman Group Ltd.

Haugen, E. 1972. *The Ecology of Language*. Stanford, CA.: Stanford University Press. Hicks, Wynword. 1993. *English for Journalists*. London: Routledge.

Hoed, Benny H. 2003. 'Bahasa dan Sastra dalam Tinjauan Semiotik dan Hermeneutik', Hermeneutik 2/2/23/2003.

Holloway, Immy. 1997. Basic Concepts for Qualitative Research. Oxford:

Blackwell Science Ltd.

Holmes, Janet. (1992) 2001. An Introduction to Sociolinguistics. London: Longman Group Ltd

Hornby, AS. 1974. Oxford Advanced Learner's Dictionary of Current English. Oxford:

Oxford University Press.

Hudson, R.A. 1996. *Sociolinguistics* (second edition). Cambridge: Cambridge University Press.

Hinkel, Eli. 1999. Culture in Second Language Teaching and Learning. Cambridge:

Cambridge University Press.

Hymes, Dell. 1967. 'Models of the interaction of language and social setting', dalam

J. Macnamara (ed.), *Problems of Bilingualism*, Journal of Social Issues 23, 8-28

Hymes, Dell. 1968. 'The ethnography of speaking', in J. Fishman (ed.), *Readings in the sociology of language'*. The

Hymes, Dell. 1972. 'On communicative competence', in J.B. Pride and J. Holmes

(ed.), Sociolinguistics.

Harmondsworth: Penguin Books.

Hague: Mouton.

Hymes, Dell. 1974. Foundations in Sociolinguistics. Philadelphia: University of Pennsylvania Press.

Ide, Sachiko. 1989. 'Formal Forms and Dicernment: Two Neglected Aspects of

Universals of Linguistic Politeness', *Multilingua* 8/2-3:223-248.

Innis, Robert E (ed). 1985. *Semiotics: An Introductory Anthology*. Bloomington: Indiana

University Press.

Jakobson, Roman. (1960) 1964. 'Concluding Statement: Linguistics and Poetics', in

T. Sebeok (ed.) *Style in Language*. Cambridge, MA.: MIT Press, pp. 350-377.

Johnson, K and H. Johnson (ed.). 1999. Encyclopedic Dictionary of Applied Linguistics.

Oxford: Blackwell Publishers. Jumanto. 2006. 'An Unpublished Ph.D. Dissertation: Phatic Communication among

English Native Speakers'. Jakarta, Indonesia: University of Indonesia.

Jumanto. 2008. Phatic Communication among English Native Speakers. Semarang,

Central Java, Indonesia: WorldPro Publishing.

Jumanto. 2010. 'Language of Advertising: An Ideology Critic' in *Languages and Science*

(*BIP*). Semarang, Indonesia: the Academy of Languages 17 August 1945, Semarang, Indonesia.

Jumanto. 2011. 'Discourse Analysis and Ideology Critics' in *Lingua Komunika*.

Semarang, Indonesia: the Faculty of Languages and Culture, the University of

17 August 1945, Semarang, Indonesia.

Jumanto. 2011. *Pragmatics: Linguistic World is Broad.* Semarang, Central Java,

Indonesia: WorldPro Publishing. Kramsch, Claire. 1998. *Language and Culture*. Oxford: Oxford University Press. Kridalaksana, Harimurti. [1986] 1994. *Kelas Kata dalam Bahasa Indonesia* [edisi kedua]

Jakarta: PT. Gramedia Pustaka Utama.

Kridalaksana, Harimurti. 2004. 'Pengantar Ilmiah: Dari Fungsi Fatis ke Ungkapan Fatis',

in Hermina Sutami (ed.) *Ungkapan Fatis dalam Pelbagai Bahasa*. Depok:

Pusat Leksikologi dan Leksikografi, FIB, Universitas Indonesia.

Lacoste, M. 1998. 'Doctor-Patient Language', in Jacob L. Mey (ed) *The Concise*

Encyclopedia of Pragmatics. Amsterdam: Elsevier Science Ltd., pp. 266-269.

Lakoff, Robin Tolmach. 1990. Talking Power: The Politics of Language in our Lives.

Glasgow: HarperCollins.

Leech, Geoffrey. 1974. *Semantics*. Harmondsworth: Penguin.

Leech, Geoffrey. 1983. *Principles of Pragmatics*. New York: Longman Group Limited.

Lincoln, Y.S. and E.G. Guba. 1985. *Naturalistic Inquiry*. Sage: Beverly Hills. Malinowski, Bronislaw. 1923. 'The Problem of Meaning in Primitive Languages', in

Ogden, C. K. and I. A. Richards (eds), *The Meaning of Meaning*. London:

K. Paul, Trend, Trubner, pp. 296-336.

Manchester, Martin L. 1985. The Philosophical Foundations of Humboldt's Linguistic

Doctrines. Amsterdam: John Benjamins Publishing Company.

Marino, M. 1998. 'Irony', in Jacob L. Mey (ed) *The Concise Encyclopedia*

of Pragmatics. Amsterdam: Elsevier Science Ltd., pp. 409-412.

Mey, Jacob L. 2001. *Pragmatics: An Introduction*, second edition. Oxford: Blackwell.

Morrow, K.E. 1977. 'Techniques of evaluation for a notional syllabus', Centre for

Applied Language Studies, University of Reading.

Munby, J. 1978. *Communicative Syllabus Design*. Cambridge: Cambridge University Press.

Nöth, Winfried. (1985) 1990. *Handbook of Semiotics*. Bloomington: Indiana University Press.

Nunan, David. 1993. *Introducing Discourse Analysis*. London: The Penguin Group.

"Obituary: Allen Read", *The Economist*, 26 October 2002.

Ogden, C. K. and I. A. Richards (eds). 1923. *The Meaning of Meaning*. London:

K. Paul, Trend, Trubner, pp. 296-336.

O'Sullivan, Tim et al. 1994. Key Concepts in Communication and Cultural Studie.

London: Routledge.

Recanati, F. 1988. Meaning and Force. Cambridge: Cambridge University Press. Richards, J.C., John Platt, and Heidi Platt. (1985) 1992. Longman Dictionary of

Language Teaching and Applied *Linguistics* (2nd edition). Essex: Longman.

Richards, J.C., Jonathan Hull, and Susan Proctor. 1990. Interchange: English for Int'l

Communication. Cambridge:

Cambridge University Press.

Richards, J.C. and Richard Schmidt. 2002. Longman Dictionary of Language Teaching and Applied Linguistics (3rd edition).

London: Pearson Education Limited.

Renkema, Jan. 1993. Discourse Studies: An Introductory Textbook. Amsterdam: John

Benjamins Publishing Company. Robinson, W.P. 1972. Language and Social

Behaviour. Harmondsworth: Penguin. Samarin, William J. 1988. Ilmu Bahasa Lapangan (translation by J.S. Badudu).

Yogyakarta: Penerbit Kanisius. Saville-Troike, Muriel. (1982) 2003. The Ethnography of Communication:

An Introduction (third edition). Oxford: Blackwell Publishing Ltd.

Schiffrin, Deborah. 1994. Approaches to Cambridge: Discourse. Blackwell Publishers.

Searle, J.R. 1969. Speech Acts. Cambridge: Cambridge University Press.

Silverman, David. 2000. Doing Qualitative Research: A Practical Handbook. London: Sage Publications.

J.M.Y. of Simpson, 1998. 'Ecology Language', in Jacob L. Mey (ed)

Concise Encyclopedia Pragmatics. Amsterdam: Elsevier Science Ltd., p. 272.

Spencer-Oatey, H.D.M. 1992. Cross-Cultural Politeness: British and Chinese

Conceptions of the Tutor-Student Relationship (Unpublished PhD Thesis).

Lancaster University.

Stern, H.H. 1978. 'The formal-functional distinction in language pedagogy: conceptual

clarification', **AILA** Congress, Montreal, August.

Stewart, John and Carole Logan. (1975) 1993. *Together:* **Communicating** Interpersonally

(fourth edition). New York: McGraw-Hill, Inc.

Strauss, Anselm and Juliet Corbin. 1990. Basics of Qualitative Research: Grounded

Theory Procedures and Techniques. Newbury Park, California:

Sage Publications.

Sutami, Hermina (ed.). 2004. Ungkapan Fatis dalam Pelbagai Bahasa. Depok: Pusat

Leksikologi dan Leksikografi, Budaya, Fakultas Ilmu Pengetahuan Universitas

Indonesia.

Thomas, Jenny. 1996. Meaning Interaction: An Introduction to Pragmatics. London: Longman.

Thompson, Linda. 1997. Children talking: the development of pragmatic competence.

London: Multilingual Matters Publisher.

Tubbs, Stewart L. and Moss, Sylvia. 1996 (1). Human Communication: Konteks-Konteks

Komunikasi (Buku Pertama), Terjemahan oleh Deddy Mulyana. Bandung: PT Remaja Rosdakarya.

Tubbs, Stewart L. and Moss, Sylvia. 1996 (2). Human Communication: Konteks-Konteks

Komunikasi (Buku Kedua), Terjemahan oleh Deddy Mulyana. Bandung: PT Remaja Rosdakarya.

Turner, G. 1973. Stylistics. Harmondsworth: Penguin.

Van Dijk, Teun A. 1977. Text and Context: Explorations in the Semantics and

Pragmatics of Discourse. Essex: Longman Group Ltd.

Vasconcelos, W.W. 1998. 'Electronic Mail Communication', in

Jacob L. Mey (ed) The Concise Encyclopedia of Pragmatics. Amsterdam:

Elsevier Science Ltd., pp. 278-280. Verschueren, Jef. 1999. Understanding Pragmatics. London: Arnold.

Wardhaugh, Ronald. 2002. An Introduction to Sociolinguistics (fourth edition). Malden,

Massachusetts: Balckwell Publishers Inc.

Watts, Richards. 1989a. 'Relevance and Relational Work: Linguistic Politeness as Politic

Behavior', *Multilingua* 8/2-3:131-166.

Widdowson, H.G. 1971. 'The teaching of rhetoric to students of science and technology',

in Science and Technology in Second Language, Centre for Information on Language Teaching and Research, London.

Widdowson, H.G. 1975. 'Two types of communication exercises', in C.N. Candlin

(ed.), *The Communicative Teaching of English.* London: Longman.

Wilkins, D.A. 1976. *Notional Syllabuses*. London: Oxford University Press.

Wolfson, N. 1981. 'Invitations, compliments, and the competence of the native speaker',

International Journal of Psycholinguistics 8: 7-22.

Yule, George. 1998. *Pragmatics*. Singapore: National Institute of Education.